

You are Cordially Invited to
Georgia China Alliance Event
Investment in China: Considerations and Strategies

Wednesday August 12, 2015 • 7:30 am to 10:00 am

At The Offices of Troutman Sanders LLP
600 Peachtree Street, NE Suite 5200, Atlanta, GA 30308

Space is limited

Please RSVP (\$25 each) at www.georgiachina.com or lei.fang@troutmansanders.com

Agenda

Networking and Breakfast

7:30 am to 8:15 am

Welcome by **Dr. Lei Fang**, Troutman Sanders, and Chair of Georgia China Alliance

8:15 am – 8:20 am

Panel Discussion

8:20 am – 9:50 am

Moderator: **Mr. Michael Harvey**, MUFG Union Bank

Ms. Wei Chen, Deloitte Tax LLP

Dr. Lynn Yang, Deloitte Tax LLP

Mr. Michael Yuan, MUFG

Mr. Yingcong Xu, Watson & Band Law Offices

Dr. Lei Fang, Troutman Sanders

Closing Remarks by **Dr. Lei Fang**

10:00 am

Common themes that will be considered and questions that can be answered:

- "How should I structure my company in China to be the most tax efficient?"
- "How to use cash generated in China to achieve tax efficiency?"
- "Why is transfer pricing important for U.S. companies doing business in China?"
- "How should I structure payment terms and/or use Chinese RMB or offshore currency for financing in China?"
- "Whether and where should I hedge my currency choice?"
- "How can I get access to surplus funds generated in China without declaring a dividend?"
- "How to determine High and New Tech Enterprises (HNTE) and deal with technology transferring and licensing in China?"

About Panel Speakers



Michael Harvey

Michael Harvey serves as a managing director at MUFG Union Bank, NA, leading an Atlanta-based team of corporate and investment banking professionals. MUFG Union Bank, NA's Atlanta team works with corporate clients throughout the Southeast.

Prior to joining MUFG Union Bank, NA, Harvey served as a senior vice president for JP Morgan Chase and held earlier positions with Regions Financial Corporation and Mizuho Corporate Bank. He started his career in the US Corporate group at Wachovia Bank in Winston-Salem, North Carolina. Harvey received a bachelor's degree in economics from Wofford College and an MBA from the University of South Carolina.



Wei Chen

Wei has over 16 years of public accounting experience in the US and in China. Wei is currently stationed in Deloitte's New York office and leads the US-China cross border investment practice. Wei has in-depth knowledge of IFRS, US GAAP, China GAAP, US and China tax system, international tax system and treaties. Wei has helped companies in developing global tax planning and designing tax-efficient corporate structures and business models. She has extensive experience advising on cross-border investment, mergers and acquisitions, tax controversy and foreign exchange control.

Wei regularly provides IPO advisory services to companies to be listed in US, Hong Kong and China stock markets and speaks regularly at conferences on topics relating to US-China cross border investment.



Lynn Yang, Ph.D.

Lynn Yang is an economist and Director in the transfer pricing practice of Deloitte Tax LLP. Lynn has sixteen years of economic consulting and Big 4 experience. Lynn specializes in global tax rationalization, transfer pricing planning, documentation, audit defense, advance pricing agreements, cost sharing arrangements, intangible property transfer, and intercompany services transactions and financing. Lynn's work has spanned a variety of industries.

Lynn is also the Southeast leader of Deloitte's U.S. Chinese Services Group. In this role, Lynn coordinates with colleagues throughout the U.S. and China to assist Chinese companies seeking access to the US market and to provide cross border services to US investors in China.



Michael Yuan

Michael Yuan is Director, Global Subsidiary Banking, for Bank of Tokyo-Mitsubishi UFJ, a member of MUFG, a global financial group. Based in New York, Mr. Yuan manages the coordination of the bank's Asia Network business for U.S.-based multinational corporations with Asian subsidiaries. He delivers a wide range of corporate finance and cross border financial solutions and has broad experience in Asian emerging markets, particularly China.

Mr. Yuan managed Asia Desk at Standard Chartered Bank in both New York and China prior to joining MUFG. He holds series 79 and 63 licenses, Bachelor of Science degree in biomedical science and a Masters of Business Administration degree from Rutgers University. Mr. Yuan is fluent in Mandarin, Japanese, and English.

About Panel Speakers ... continued



Yingcong Xu

Mr. Xu is a Patent Attorney of Watson & Band Law Offices in Shanghai. Prior to joining Watson and Band, Mr. Xu worked as an IP Council in Saint-Gobain Shanghai Research and served as an IP manager in Shanghai National Technology Transfer Center of Chinese Academy of Sciences. His IP practice covers all aspects of Chinese patent prosecutions and enforcements, including but not limited to, patent portfolio management and procurement, due diligence, technology transferring and licensing, and assisting in pre-litigation and/or litigation enforcement before the Chinese State Intellectual Property Office (SIPO) and/or Chinese courts. Mr. Xu also counsels clients on trademark and copyright matters, and assists in providing legal opinions for various IP related issues. Mr. Xu received a Master Degree in International Business Law from University of Hull in England, and a Bachelor Degree in Mechanical and Electrical Engineering from Shanghai University.



Lei Fang, J.D., Ph.D., M.D.

Lei Fang is a patent lawyer in the Atlanta Office of Troutman Sanders LLP. She focuses her practice on IP prosecution, due diligence, opinions, counseling and procurement in biotechnical, chemical, nanotechnology, neuroscience, medical device, pharmaceutical and life sciences fields. She represents clients domestically and internationally and offers counsel on patent, trademark and copyright protection as well as various IP-related transactional matters. Lei also has extensive experience performing validity, non-infringement, FTO analyses, licensing and technology transfers, contract review and FDA regulation review for new drugs and medical devices. Lei's experience also includes Hatch-Waxman patent litigation and International Trade Commission Section 337 investigations involving US and Chinese companies. Lei has represented multiple Chinese companies in various corporate and IP matters in the United States.

Lei speaks and writes fluent Chinese and is actively involved in many Asian-American organizations, many of which she serves as a legal counsel. Her extensive knowledge on IP-related matters in the biotech, pharmaceutical, medical device, and life sciences industries have led to many speaking engagements for Lei.

About Georgia China Alliance

Georgia China Alliance ("GCA") is a nonprofit organization dedicated to promoting business exchanges between China and the State of Georgia. GCA is proud to be the resource for companies engaged in U.S.-China cross border transactions and strives to create a platform for like-minded business executives, professionals and government officials to network and share experiences.

About Troutman Sanders LLP

Founded in 1897, Troutman Sanders LLP is an international law firm with more than 600 lawyers practicing in 16 offices located throughout the United States and Asia. The firm's clients range from large multinational corporations to individual entrepreneurs and reflect virtually every sector and industry. The firm's heritage of extensive experience, exceptional responsiveness and an unwavering commitment to service has resulted in strong, long-standing relationships with clients across the globe. In recognition of the firm's strong service culture, Troutman Sanders has been on the BTI Client Service A-Team for 11 consecutive years.



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